



Pranshu Kumar Agrawal

Full Stack Developer

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INTRODUCTION

Software developer with experience in building and maintaining user-friendly, high-performing web applications. Expertise in Web Development leveraging AI. Proven ability to collaborate with cross-functional teams and deliver results under pressure. Passionate about open source technologies.

WORK EXPERIENCE

Surelead

Founder & Developer

Mar 2023 - Present

🔗 <https://www.surelead.xyz/>

- Founded "Surelead", an AI-services company specializing in lead generation and customer outreach, increasing client acquisition by 50%.
- Developed and executed sales strategies, utilizing products like LeadGenPro and OutreachMaster to maximize client acquisition, resulting in a 20% increase in revenue.
- Generated consistent revenue growth, demonstrating strong entrepreneurial and marketing skills, increasing revenue by 30% year-over-year.
- Successfully managed client relationships, ensuring satisfaction and repeat business, with a 95% customer satisfaction rate.
- Proven ability to drive results while balancing this venture alongside full-time employment, achieving a 100% success rate in meeting all deadlines and deliverables.

Dasecq

Software Developer

Nov 2022 - Feb 2023

Remote, US

🔗 <https://dasceq.com/>

- Led a team of 7 as a full-stack developer at a cutting-edge Machine Learning startup.
- Successfully developed and implemented the Minimum Viable Product (MVP) from scratch, demonstrating strong technical and project management skills.
- Secured contracts totaling close to \$1 million, highlighting the impactful role of the developed product in client acquisition.
- Oversaw the entire software development life cycle, from concept to delivery, ensuring timely and high-quality project completion.
- Collaborated closely with cross-functional teams, including data scientists, designers, and product managers, to align development efforts with business goals.

Deloitte

SDE

Aug 2022 - Nov 2022

Bengaluru, KA, India

- Led the team of 5 for the FedEx USA team which was a client of Deloitte.
- Integrated Oracle Cloud Infrastructure(OCI) with legacy systems of FedEx.
- Handled SQL DB having 20 Million+ rows and a dataset of 600 Million+.

EDUCATION

Veer Surendra Sai University of Technology, India

Information Technology

7.77

Apr 2018 - Mar 2022

B.Tech

SKILLS

Languages

Python, Javascript, HTML, CSS

AI frameworks and libraries

OpenAI, TensorFlow, PyTorch, scikit-learn

Cloud Computing

AWS, Microsoft Azure

Web development frameworks

React, Next.js, Express, Django, TailwindCSS

Git Version Control

GitHub, GitLab

Other

API Design, Microservices, CI/CD

Database technologies

MySQL, PostgreSQL, MongoDB

Deployment tools

Docker, Kubernetes, Terraform

PROJECTS

AI Summarizer

Summarises website with just links

🔗 <https://sumz.impranshu.com>

- Github - <https://github.com/IMPranshu/ai-website-summarizer>

ReactJS, TailwindCSS, Redux toolkit, Vite, OpenAI API

BlockPe

Decentralised Application to send ETH on testnet

🔗 <https://blockpe.impranshu.com>

- Github - <https://github.com/IMPranshu/web3app>

ReactJS, TailwindCSS, Solidity, Ethereum, Blockchain, Cryptography

T-Shirt AI

GenerativeAI Application for E-Commerce

🔗 <https://tshirt.impranshu.com>

- Github - <https://github.com/IMPranshu/ai-threejs>

ReactJS, ThreeJS, OpenAI, API, TailwindCSS, OpenAI API, Framer Motion

WiseChat

Whatsapp imagined with Google Login

🔗 <https://wisechat.impranshu.com>

- Github - <https://github.com/IMPranshu/wise-chat>

NextJS, TailwindCSS, RedisDB, NextAuth.js, Google OAuth, Typescript

VOLUNTEERING

BCoin

Opensource Contributor

🔗 <https://github.com/bcoin-org>

- Added unit tests for the code base. (<https://github.com/bcoin-org/bcoin/pull/1080>)
- Updated the mnemonics length code to use 256 bits. (<https://github.com/bcoin-org/bcoin/pull/1061>)
- PR that updated download link. (<https://github.com/bcoin-org/bcoin/pull/1050>)
- Added missing unit test. (<https://github.com/bcoin-org/bcoin/pull/1091>)

Appwrite

Opensource Contributor

🔗 <https://github.com/appwrite/appwrite>

- Wrote multiple Java functions like "deepgramTranscribeAudio()" (<https://github.com/open-runtimes/examples/pull/140>)
- Wrote multiple Kotlin functions like "deepgramTopicDetection()" (<https://github.com/open-runtimes/examples/pull/163>)

Umbrel

Opensource Contributor

🔗 <https://github.com/getumbrel>

- Opened issue for voting of apps. (<https://github.com/getumbrel/umbrel-apps/issues/687>)
- Multiple PRs got approved for merging based on the raised issue including FreshRSS, Seafile, etc.
- Skills Acquired: Docker, Docker-compose, Dockerfile, YAML.

LANGUAGES

English

Professional

Hindi

Native

Spanish

Learning